

# SAMPLE PHILIPPINES CORPORATION

## ABOUT COMPANY

CRIF Number	PH0000000005
Acronym	SPC
Tradestyle	Sample Construction
Tax Identification No.	123-456-789-000
Registration No.	SEC 0000012345 from 21-Feb-1975
Legal Form	Corporation
Company Status	Active
Company Type	Headquarter
Start Activity Date	1976
Paid-up Capital	49,750,000.00 PHP
Import	Yes
Export	No
Employees	300 Estimated (Total)
Total Sales Amount	PHP 700,959,892.00
Principal(s)	Juan Dela Cruz Chief Executive Officer

### Risk Evaluation

Score Tranche	C - Medium Risk
Credit Limit	PHP 3,600,000

### ADDRESS & CONTACTS

Address	24th Floor, Sample Building, No. 8888 Testing Avenue corner Example Street, Sampling Village, City Of Makati, 1229, Metro Manila, Philippines	
Telephone(s)	63 2 87779999	
Fax(es)	63 2 87654321	
Email	<a href="mailto:inq@samplephilscorp.com">inq@samplephilscorp.com</a>	
Website	<a href="http://www.samplephilscorp.com">www.samplephilscorp.com</a>	

Line of Business Engaged in construction such as industrial plant, buildings, and other structures.

## FINANCIAL SUMMARY & RATIOS

### Financial Summary

FYE	31-Dec-2021
Revenues	700,959,892.00 PHP
Total Assets	323,985,418.00 PHP
Total Liabilities and Equity	323,985,418.00 PHP
Net Result	7,355,304.00 PHP

### Financial Ratios

Current Ratio	1.63
Quick Ratio	0.63
Return on Sales (Profit Margin)%	1.40
Return On Investment (%)	3.03
Total Liabilities to Net Worth (%)	1.01

## CURRENT INVESTIGATION

On 03-Apr-2023, Juan dela Cruz, Chairman, and President, confirmed all information in this report.

Mode of Interview	Registry and Telephone
Latest F/S as at	31-Dec-2021

### Interview Comment

Subject Company is engaged in construction such as industrial plant, buildings, and other structures.

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Issued on: 07-Jun-2023

Last Data Update: 24-May-2023

Upon checking in PCAB's online site, the Subject Company was granted a Contractor's License with Principal Classification of General Engineering and Category A under PCAB License No. 12345 and is valid until June 30, 2023.

Based on Note 1 of Audited Financial Statement 2021, the COVID-19 pandemic has affected the company operations due to quarantine measures imposed by the government.

Management still believed that it can overcome pandemic through effective cost control and with a positive equity during these challenging years.

In Note 17, amendment of Articles of Incorporation for the increase in Authorized Capital Stock from PHP50 million to PHP100 million with pre-emptive rights to Stockholders of records as of December 16, 2019...

... has pending from Securities and Exchange Commission office due to pandemic affected schedules.

In Note 18, the compensation of key management personnel for the year amounted of PHP2,892,000.

Registry details are from the Securities and Exchange Commission (SEC).

External auditor, Peter John De Jesus (No.0987-AR-1), is accredited by SEC.

## LITIGATION

Search Date	03-Apr-2023	Charges Source	Metropolitan Trial Court and/or Regional Trial Court
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### Case no.102797 - 31-Aug-2011

Plaintiff Name	BPI/MS INS. CORP.
Other Information	Nature of Case: Sum of Money (Dismissed)

### Case no.49954 - 01-Jul-2003

Plaintiff Name	GOODYEAR STEEL PIPE
Other Information	Nature of Case: Sum of Money

### Case no.99-36594 - 26-Jan-1999

Plaintiff Name	C.C. JR. RENT A CAR
Other Information	Nature of Case: Sum of Money

### Case no.55050 - 07-Apr-1997

Plaintiff Name	PHIL. CHARTER INSURANCE CORP.
Other Information	Nature of Case: Sum of Money

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## BANKS

Bank Name	SAMPLE PHILIPPINES BANK CORPORATION
Branch	Head Office
Address	13 N Domingo Street, City Of San Juan, 1500, Metro Manila, Philippines

## CAPITAL AND EQUITIES

### Capital

Capital Type	Capital Amount
Authorized Capital	50,000,000.00 PHP
Issued Capital	49,750,000.00 PHP
Paid-up Capital	49,750,000.00 PHP

### Equities

Equities Type	Equities Amount	Single share value
Ordinary Shares	49,750,000.00 PHP	100.00





## SHAREHOLDERS

### Shareholders List

Total no. of Shareholders	5	Information provided by	search at local registry office
Total Shareholders Amount	49,750,000.00 PHP	S/holdings as at date	01-Jun-2022
Shareholders list completeness	Full Shareholders List		

### Shares

#### Ordinary Shares



Name	Country	Amount	%
 Sample Philippines Holding Corporation	-	48,750,000.00 PHP	97.98
 Juan Dela Cruz	-	200,000.00 PHP	0.40
 Peter Reyes	-	200,000.00 PHP	0.40
 Jess Lopez	-	200,000.00 PHP	0.40

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Name	Country	Amount	%
 Manuel Santos	-	200,000.00 PHP	0.40
 John Cruz	-	200,000.00 PHP	0.40

## MANAGEMENT

### JUAN DELA CRUZ

Nationality	Philippines
Founder of Subject	Yes
Corporate Board Director	Yes
Active in Day to Day Operations	Yes
Current Title	Chairman
Other Current Title	Chief Executive Officer
Other Directorships	CRIF Number: PH0000000108 , SAMPLE PHILIPPINES FOOD CORPORATION , Philippines Chairman
Other Directorships	CRIF Number: PH0000000022 , SAMPLE PHILIPPINES RETAIL CORPORATION , Philippines Chairman
Other Directorships	CRIF Number: PH0000000104 , SAMPLE PHILIPPINES TRANSPORTATION SERVICES CORPORATION , Philippines Chairman
Other Directorships	CRIF Number: PH0000000122 , SAMPLE PHILIPPINES HOLDING CORPORATION , Philippines Chairman
Other Directorships	CRIF Number: PH0000000008 , SAMPLE PHILIPPINES MEDIA CORPORATION , Philippines Chairman
Other Directorships	CRIF Number: PH0000000107 , SAMPLE PHILIPPINES BUYER CORPORATION , Philippines Chairman
Other Directorships	CRIF Number: PH0000000111 , SAMPLE PHILIPPINES HOTEL AND CASINOS CORPORATION , Philippines Chairman
Education	Graduated from University Bachelor of Civil Engineering, University of the Philippines, Philippines

### JESS LOPEZ

Nationality	Philippines
Founder of Subject	Yes

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Corporate Board Director	Yes
Active in Day to Day Operations	Yes
Current Title	Treasurer
Other Current Title	Director
Other Directorships	CRIF Number: PH000000008 , SAMPLE PHILIPPINES MEDIA CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH000000107 , SAMPLE PHILIPPINES BUYER CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH000000022 , SAMPLE PHILIPPINES RETAIL CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH000000108 , SAMPLE PHILIPPINES FOOD CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH000000122 , SAMPLE PHILIPPINES HOLDING CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH000000111 , SAMPLE PHILIPPINES HOTEL AND CASINOS CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH000000104 , SAMPLE PHILIPPINES TRANSPORTATION SERVICES CORPORATION , Philippines Director
Education	Graduated from University in 1996 Doctorate of Accountancy, Polytechnic University of the Philippines, Philippines

 **JOHN CRUZ**

Nationality	Philippines
Founder of Subject	Yes
Corporate Board Director	Yes
Active in Day to Day Operations	Yes
Current Title	Director and Company Secretary
Other Directorships	CRIF Number: PH000000104 , SAMPLE PHILIPPINES TRANSPORTATION SERVICES CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH000000108 , SAMPLE PHILIPPINES FOOD CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH000000107 , SAMPLE PHILIPPINES BUYER CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH000000122 , SAMPLE PHILIPPINES HOLDING CORPORATION , Philippines Director

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Other Directorships	CRIF Number: PH0000000022 , SAMPLE PHILIPPINES RETAIL CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000008 , SAMPLE PHILIPPINES MEDIA CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000111 , SAMPLE PHILIPPINES HOTEL AND CASINOS CORPORATION , Philippines Director
Education	Graduated from College in 2000 Bachelor of Architecture, PEP Institution College, Philippines

 **ANGELA REYES**

Nationality	Philippines
Active in Day to Day Operations	Yes
Current Title	Assistant Company Secretary

 **PETER REYES**

Nationality	Philippines
Founder of Subject	Yes
Corporate Board Director	Yes
Active in Day to Day Operations	Yes
Current Title	Director
Other Directorships	CRIF Number: PH0000000122 , SAMPLE PHILIPPINES HOLDING CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000008 , SAMPLE PHILIPPINES MEDIA CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000111 , SAMPLE PHILIPPINES HOTEL AND CASINOS CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000107 , SAMPLE PHILIPPINES BUYER CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000022 , SAMPLE PHILIPPINES RETAIL CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000104 , SAMPLE PHILIPPINES TRANSPORTATION SERVICES CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000108 , SAMPLE PHILIPPINES FOOD CORPORATION , Philippines Director

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 **MANUEL SANTOS**

Nationality	Philippines
Founder of Subject	Yes
Corporate Board Director	Yes
Active in Day to Day Operations	Yes
Current Title	Director
Other Directorships	CRIF Number: PH0000000122 , SAMPLE PHILIPPINES HOLDING CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000008 , SAMPLE PHILIPPINES MEDIA CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000022 , SAMPLE PHILIPPINES RETAIL CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000104 , SAMPLE PHILIPPINES TRANSPORTATION SERVICES CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000107 , SAMPLE PHILIPPINES BUYER CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000111 , SAMPLE PHILIPPINES HOTEL AND CASINOS CORPORATION , Philippines Director
Other Directorships	CRIF Number: PH0000000108 , SAMPLE PHILIPPINES FOOD CORPORATION , Philippines Director

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## RELATED COMPANIES

### Parent

Company Name	SAMPLE PHILIPPINES HOLDING CORPORATION	Country	Philippines
CRIF Number	PH0000000122	Tax Code	125-359-786-000
Address	5th Floor, Pacific Star Building, Sen. Gil Puyat Avenue Salcedo Village, City Of Makati, 1227, Metro Manila, Philippines	SEC Registration Number	0000076482

#### Shares held by Parent in the subject

Type	Shares number	Shares Amount	%
Ordinary Shares	-	48,750,000.00 PHP	97.99

### Branches

CRIF Number	PH0000000004	Address	Barangay Balagtas, Santo Tomas, 4200, Batangas, Philippines
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#### Other Information

Premises Type	Office
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### Subsidiaries

Company Name	SAMPLE PHILIPPINES TRANSPORTATION SERVICES CORPORATION	Country	Philippines
CRIF Number	PH0000000104	Tax Code	156-896-667
Address	3rd Floor, 20 Lansbergh Place, Tomas Morato Avenue corner Scout Castor Street, Quezon City, 1100, Metro Manila, Philippines	SEC Registration Number	000125894



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Company Name	SAMPLE PHILIPPINES RETAIL CORPORATION	Country	Philippines
CRIF Number	PH0000000022	Tax Code	200-008-818
Address	Eiffel Building, 8 Rue Cassini Street, Ermita, Manila, 1000, Metro Manila, Philippines	SEC Registration Number	A199112345

Company Name	SAMPLE PHILIPPINES HOTEL AND CASINOS CORPORATION	Country	Philippines
CRIF Number	PH0000000111	Tax Code	258-996-445
Address	SPCGC Corporate Office, Sample Hotel and Casino Manila M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila, 1003, Metro Manila, Philippines	SEC Registration Number	0000658257

Company Name	SAMPLE PHILIPPINES FOOD CORPORATION	Country	Philippines
CRIF Number	PH0000000108	Tax Code	111-222-333
Address	JME Building, No. 8982 Ayala Avenue corner Legaspi Street, Legaspi Village, City Of Makati, 1229, Metro Manila, Philippines	SEC Registration Number	CS20041234

Company Name	SAMPLE PHILIPPINES MEDIA CORPORATION	Country	Philippines
CRIF Number	PH0000000008	Tax Code	424-321-999
Address	24th Floor, JME Building, No. 8982 Ayala Avenue corner Legaspi Street, Legaspi Village, City Of Makati, 1229, Metro Manila, Philippines	SEC Registration Number	0000001505

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## Affiliates

Company Name	SAMPLE PHILIPPINES BUYER CORPORATION	Country	Philippines
CRIF Number	PH0000000107	Tax Code	169-528-466
Address	8th Floor, AVA Center Tower 3, Bonifacio Global City, City Of Taguig, 1634, Metro Manila, Philippines	SEC Registration Number	0000123456

## GROUP

Subject is a member of The Sample Group of Companies.

## EMPLOYEES

### Last Collection Data

Total Employees of the company\* 300

\*Estimated number

## LEGAL STRUCTURE AND REGISTRATIONS

SAMPLE PHILIPPINES CORPORATION was registered as a Corporation.

### Registrations

SEC Registration Number	0000012345	Securities and Exchange Commission	Makati City, Metro Manila, Philippines
Tax code	123-456-789-000	-	Philippines

Reportedly under present name since 08-Aug-2008.

Its line of business is: *Engaged in construction such as industrial plant, buildings, and other structures.*

Juan Dela Cruz, Chief Executive Officer, currently heads the company.

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## HISTORICAL - LEGAL EVENTS

### Changes in Capital

Capital Type	Date of Change	Nature of Change	From	To
Authorized Capital	14-Jul-2000	Increased	30,000,000.00 PHP	50,000,000.00 PHP
Authorized Capital	28-Aug-1990	Increased	20,000,000.00 PHP	30,000,000.00 PHP

### Changes in Company Name

Present Name SAMPLE PHILIPPINES CORPORATION

Previous Name Philippine Sample Corporation

\* It is the original company name

### Changes in Company Address

Current Address 24th Floor, Sample Building, No. 8888 Testing Avenue corner Example Street, Sampling Village, City Of Makati, 1229, Metro Manila, Philippines

Address Detail Registered

Former Address 20th Floor, JME Building, No. 8982 Ayala Avenue corner Legaspi Street, Legaspi Village, City Of Makati, 1229, Metro Manila, Philippines

Address Detail Registered

## ACTIVITIES

Company Status Active

Date Start Activity 1976

Line of Business Engaged in construction such as industrial plant, buildings, and other structures

Code	Description
1629-0500	Heavy Construction, Except Building - HEAVY CONSTRUCTION, NEC - INDUSTRIAL PLANT CONSTRUCTION
1542-0100	General Building Contractors - NONRESIDENTIAL CONSTRUCTION, NEC - COMMERCIAL AND OFFICE BUILDING CONTRACTORS
8711-0400	Engineering and Management Services - ENGINEERING SERVICES - CONSTRUCTION AND CIVIL ENGINEERING
1731-0000	Special Trade Contractors - ELECTRICAL WORK
1711-0401	Special Trade Contractors - PLUMBING, HEATING, AIR-CONDITIONING - MECHANICAL CONTRACTOR

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## IMPORTS AND EXPORTS

Imports countries of the company are: United States of America, Finland, Australia, Canada, Germany, Asia.

### Imports

The company carries out: Local Purchases, International Purchases.

Local Purchases	-	20.00%
International Purchases	-	80.00%

### Exports - 2021

Total Sales Amount PHP 700,959,892.00

The company carries out: Sales to Local Customers.

Local Customers Sales	-	100.00%
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## Sales Terms

Credit Type Term	Credit Terms Application	Net Days from	Net Days to
Local Sales	Progress Payments	-	-
Local Sales	Contract	-	-

## Purchases Terms

Credit Type Term	Credit Terms Application	Net Days from	Net Days to
Local Purchase	Open Account	30	60
International Purchase	Letter of Credit	-	-

## CUSTOMERS

### Country

SAMPLE PHILIPPINES VENDOR CORPORATION	Philippines
SAMPLE PHILIPPINES TELECOMMUNICATIONS CORPORATION	Philippines

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## SUPPLIERS

### SAMPLE PHILIPPINES ELECTRIC CORPORATION

CRIF Number	PH0000000037	Registration No.	CS20001234 (SEC)
Address	24th Floor, JME Building, 8982 Ayala Avenue, City Of Makati, 1200, Metro Manila, Philippines	Contact Person	Jay Jabellana (Sales Executive)
Telephone(s)	63 2 88889999		

### SAMPLE PHILIPPINES DEVELOPER CORPORATION

CRIF Number	PH0000000049	Registration No.	184256 (SEC)
Address	24th Floor, JME Building, 8982 Ayala Avenue, City Of Makati, 1200, Metro Manila, Philippines	Contact Person	Sonia Cruz (Showroom Manager)
Telephone(s)	63 2 88889999		

## PAYMENTS REPORTED

### Experience - 31-Mar-2023

Payment Record	Prompt	Currency	Philippine Peso
Normal Terms	30 days		

### Experience - 31-Mar-2023

Payment Record	Prompt	Currency	Philippine Peso
Normal Terms	60 days	Last Sale Date	1 month

## CERTIFICATIONS

Certification	Awarded On	Expired On
ISO 9001:2008	15-Feb-2022	-

## LOCATIONS

### Current Location

Type of Occupation	Owned	Location	Central business district
Premises used as	Administrative office		

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Size of Premises 500 Square meter(s)

## RISK EVALUATION



Score	725
Credit Limit	PHP 3,600,000
Score Tranche	C - Medium Risk

### Strengths

- The business has a substantial current leverage ratio.
- The business shows a stable liquidity. It doesn't significantly rely on sales revenue to meet suppliers and short-term debt obligations.
- The business meets short term obligations by effectively managing inventories.

### Weaknesses

- The business needs to improve its efficiency in terms of profitability per employee.
- The business needs to increase its efficiency in managing the inventory and reduce it comparative to total assets.
- The business needs to improve its capability to fulfil immediate financial obligations with using liquid assets.

## FINANCIAL INFORMATION

### Balance Sheet

	Fiscal 31-Dec-2019 12 PHP	Fiscal 31-Dec-2020 12 PHP	Fiscal 31-Dec-2021 12 PHP
<b>Assets</b>			
<b>Current Assets</b>			
Cash and Equivalents	20,799,037.00	10,803,901.00	12,560,032.00
Other financial assets	732,350.00	815,860.00	311,990.00
Trade receivables	76,297,616.00	70,634,087.00	62,379,721.00
Other current assets	1,226,907.00	10,775,138.00	21,730,259.00
Inventories	171,107,160.00	176,611,001.00	154,244,101.00
<b>Total Current Assets</b>			
<b>Total Current Asset</b>	270,163,070.00	269,639,987.00	251,226,103.00

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<b>Non Current Assets</b>			
<b>Intangible assets</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Tangible assets</b>	<b>44,955,913.00</b>	<b>61,482,291.00</b>	<b>72,759,315.00</b>
Property, plant and equipment	44,955,913.00	61,482,291.00	72,759,315.00
<b>Non current financial assets</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Non Current Assets</b>			
<b>Total Non Current Assets</b>	<b>44,955,913.00</b>	<b>61,482,291.00</b>	<b>72,759,315.00</b>
<b>Total Assets</b>	<b>315,118,983.00</b>	<b>331,122,278.00</b>	<b>323,985,418.00</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Current trade payables	75,251,445.00	87,983,838.00	91,285,866.00
Other current liabilities	79,422,615.00	70,634,087.00	62,379,722.00
Provisions	1,791,711.00	296,662.00	859,605.00
<b>Total Current Liabilities</b>			
<b>Total Current Liabilities</b>	<b>156,465,771.00</b>	<b>158,914,587.00</b>	<b>154,525,193.00</b>
<b>Non Current Liabilities</b>			
Other non current liabilities	0.00	15,000,000.00	8,000,000.00
<b>Total Non Current Liabilities</b>			
<b>Total Non Current Liabilities</b>	<b>0.00</b>	<b>15,000,000.00</b>	<b>8,000,000.00</b>
<b>Total Liabilities</b>	<b>156,465,771.00</b>	<b>173,914,587.00</b>	<b>162,525,193.00</b>
<b>Liabilities And Equity</b>			
<b>Equity</b>			
Shareholders Equity	158,653,212.00	157,207,691.00	161,460,225.00
<b>Total Equity</b>			
<b>Total Equity</b>	<b>158,653,212.00</b>	<b>157,207,691.00</b>	<b>161,460,225.00</b>
<b>Total Liabilities and Equity</b>	<b>315,118,983.00</b>	<b>331,122,278.00</b>	<b>323,985,418.00</b>

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## Profit and Loss

	Fiscal 31-Dec-2019 12 PHP	Fiscal 31-Dec-2020 12 PHP	Fiscal 31-Dec-2021 12 PHP
Revenues	646,483,436.00	544,214,450.00	700,959,892.00
Raw materials & consumables	544,097,584.00	488,303,550.00	622,699,747.00
Operating costs	45,568,995.00	42,119,335.00	54,472,999.00
EBITDA	56,816,857.00	13,791,565.00	23,787,146.00
Depreciation & Amortization	11,116,731.00	11,632,632.00	13,980,074.00
<b>EBIT</b>	<b>45,700,126.00</b>	<b>2,158,933.00</b>	<b>9,807,072.00</b>
<b>Net interests</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Profit Before Taxes</b>	<b>45,700,126.00</b>	<b>2,158,933.00</b>	<b>9,807,072.00</b>
Taxes	-13,710,038.00	-598,706.00	-2,451,768.00
<b>Net Result</b>	<b>31,990,088.00</b>	<b>1,560,227.00</b>	<b>7,355,304.00</b>

## Ratios

	Fiscal 31-Dec-2019 12 PHP	Fiscal 31-Dec-2020 12 PHP	Fiscal 31-Dec-2021 12 PHP
<b>Profitability Ratios</b>			
EBITDA Margin (%)	8.79	2.53	3.39
Return on Sales (Profit Margin)%	7.07	0.40	1.40
Return On Equity (%)	20.16	0.99	4.56
Return On Investment (%)	14.50	0.65	3.03
<b>Growth Ratios</b>			
Revenues Growth (%)	-	-15.82	28.80
EBITDA Growth (%)	-	-75.73	72.48
EBIT Growth (%)	-	-95.28	354.26



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Net Result Growth (%)	-	-95.12	371.43
<b>Leveraging Ratios</b>			
Gross Financial Liabilities/EBITDA (x)	0.00	0.00	0.00
Net Financial Liabilities/EBITDA (x)	-0.37	-0.78	-0.53
Total Liabilities/EBITDA (x)	2.75	12.61	6.83
<b>Liquidity Ratios</b>			
Cash/Total Current Liabilities (%)	13.29	6.80	8.13
Current Ratio	1.73	1.70	1.63
Quick Ratio	0.63	0.59	0.63
<b>Capital Structure Ratios</b>			
Gross Financial Liabilities/Total Equity (x)	0.00	0.00	0.00
Net Financial Liabilities/Total Equity (x)	-0.13	-0.07	-0.08
Total Non Current Asset/Total Asset (%)	14.27	18.57	22.46
Total Liabilities to Net Worth (%)	0.99	1.11	1.01
<b>Efficiency Ratios</b>			
Net working Capital/Revenues (%)	26.63	29.26	17.88
Days Sales Outstanding (DSO) (dd)	43.08	47.37	32.48
Days Payables Outstanding (DPO) (days)	46.58	60.54	49.20
Days Inventories Outstanding (DIO) (days)	96.61	118.45	80.32

**Auditor****31-Dec-2021**

Auditor Name

Job O. Asis

**NEWS****13-Sep-2022:** Rebuilding the PH construction industry

AFTER two tumultuous years of a slowdown in construction projects, the Philippine construction industry is making a rapid recovery to make up for lost time.

Experiencing a record-high growth rate in 2021, bolstered by public spending on major infrastructure projects, the Philippine construction industry is expected to continue on an uptrend in 2022.

With construction being prioritized as a pillar of economic recovery, the local government has also allocated 28.1 percent of its fiscal year 2022 total budget to the Department of Public Works and Highways. The Build, Build, Build program also received a new lease on life, with the new administration vowing to continue the country's ambitious infrastructure program.

The positive news and developments have made their rounds across the construction industry, and the optimistic outlook can be felt from the ground up. In Procure's recently released "How We Build Now — Tracking Technology in Asia Pacific Construction" in 2022 benchmark report, about 98 percent of Filipino respondents expressed confidence about industry conditions over the next 12 months.

The Philippines is in a unique position to lead the pack when it comes to laying a digital foundation in construction. In fact, the country has shown itself to be a frontrunner on the digital maturity curve. Of all five markets surveyed in the report, the Philippines stands out for its optimism and rapid technology adoption — a winning formula for future success.

With strong governmental support, increased funding and investment into the local construction industry, there seems to be no stopping the upward trajectory. Though, despite the bright future ahead for the Philippines construction industry, there remain some dark clouds on the horizon.

Caution! Work in progress

High material costs and equipment, the labor shortage and an increasing number of safety incidents continue to plague the construction industry.

The cost of construction materials has soared to their highest level in the last 13 years. The high demand for workers remains, with nearly 6,000 construction workers falling out of work as a result of temporary closures and retrenchments following the pandemic. This past July, a rise in the number of workplace accidents in the country also prompted the House of Representatives to implement measures to criminalize violations of occupational safety and health standards.

**Source:** [www.manilatimes.net](http://www.manilatimes.net)

## APPENDIX

### Score Glossary

The CRIF methodology applied to evaluate the risk of a company is a blending of statistical evidences and long standing expertise of the local analysts. The CRIF methodology aims at providing a quantitative estimate of the probability of financial stress outlook of a company in future.

The most relevant data and insights are combined by CRIF to assign a Score that can guide decision takers by providing a transparent and independent evaluation of the risk that reflects the performance and stability of a business entity.

The CRIF Score delivers the following outcomes :

- **Score Tranche:** it can vary from A - Very Low Risk to E - Very High Risk
- **Score:** it can vary from 300 to 890 (lesser the Score, higher the Risk). It precisely reflects the riskiness of the company by showing how the company is positioned compared to the average risk of the Score Tranche
- **Score Factor:** listing of the most relevant factors that have driven the risk assessment by identifying areas of strength and areas of potential improvement
- **Credit Limit:** maximum suggested exposure for commercial transactions

Crif Score	Risk Description	Tranche one
742 – HIGH	Very Low Risk	A
730 – 741	Low Risk	B
711 – 729	Medium Risk	C
689 – 710	High Risk	D
LOW – 688	Very High Risk	E

# SAMPLE PHILIPPINES CORPORATION

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## Customer Service

If you require further information or have any concerns, please contact our Customer Service.

CRIF D-B Philippines, Inc.

7th Floor, Grepalife Building, 221 Sen. Gil Puyat Avenue

Makati City, Metro Manila

Philippines

Telephone Number: +63 (2) 8801-9397

Email Address: [custcare.ph@crif.com](mailto:custcare.ph@crif.com)

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